

# STATE OF NEW HAMPSHIRE

Inter-Department Communication



**DATE:** January 4, 2010  
**AT (OFFICE):** NHPUC

**FROM:** *David*  
David Goyette, Utility Analyst III - Telecommunications

**SUBJECT:** DT 09-274 Fairpoint Communications - NNE  
Special Contract with Hannaford Bros. Co. for Business Lines (POTS)

**TO:** Debra Howland, Executive Director  
Kate Bailey, Director - Telecommunications

On December 21, 2009, Northern New England Telephone Operations LLC d/b/a Fairpoint Communications - NNE (Fairpoint) filed a special contract between Fairpoint and Hannaford Bros. Co. Under the contract, Fairpoint will provide Hannaford Bros. Co. with Business Lines (POTS) for a period of 36 months. Hannaford Bros. Co. may order up to an additional twenty percent of lines at the locations listed in the agreement anytime during the 36 month contract term. In support of the filing, Fairpoint submitted records and information, including contract terms and conditions, which are subject to confidential treatment pursuant to RSA 378:43.

Staff has reviewed the cost study data submitted by Fairpoint and confirmed that the contract rates exceed the price floor requirements as defined in Order Nos. 23,357 and 23,493 (Docket No. DT 99-018). Based on its analysis, Staff recommends that the special contract be allowed to go into effect pursuant to RSA 378:18-b, II(a).